
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 228\722

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	38%	23%	28 Days	\$91.00	\$7	AI						18.144 KT	\$1,911
Yang Ming	33%	33%	25 Days	\$90.00	\$7	AI							\$1,892
APL	13%	8%	25 Days	\$90.00	\$7	AI							\$1,892
Sea-Land	10%	6%	15 Days ⁴	\$90.00	\$7	AI							\$1,892
Mitsui OSK	4%	8%	25 Days	\$90.00	\$7	AI							\$1,892

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 549\1,707

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	38%	29%	12 Days	\$93.00	\$7	AI	2%						\$1,986
Hyundai	22%	20%	12 Days	\$93.00	\$7	AI	2%						\$1,986
Zim Line	20%	23%	28 Days	\$101.00	\$7	AI	2%					19 KT	\$2,145
Cho Yang	5%	4%	14 Days	\$101.00	\$7	AI	2%						\$2,145
Senator	4%	5%	11 Days	\$104.00	\$7	AI	2%						\$2,205
OOCL	4%	5%	17 Days	\$93.00	\$7		2%		AI				\$1,986
Evergreen	3%	11%	26 Days	\$93.00	\$7	AI	2%					18.144 KT	\$1,986
Neptune	1%	2%	17 Days	\$93.00	\$7	AI	2%						\$1,986
APL	1%	0%	18 Days	\$93.00	\$7	AI	2%						\$1,986
Madrigal	1%	0%	16 Days ⁵	\$35.00	\$7	AI	2%						\$833

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 30\74

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	73%	27 Days	\$144.00	\$7	AI							\$2,945
Evergreen	0%	15%	29 Days	\$142.00	\$7	AI						18.144 KT	\$2,906
Yang Ming	0%	7%	25 Days	\$142.00	\$7	AI							\$2,906

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 350\960

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	48%	28%	17 Days	\$86.00	\$7	AI							\$1,814
APL	30%	3%	17 Days	\$62.00	\$7	AI							\$1,346
Sea-Land	20%	13%	14 Days	\$62.00	\$7	AI							\$1,346
Evergreen	17%	7%	17 Days	\$63.00	\$7	AI							\$1,365
Mitsui OSK	11%	11%	17 Days	\$62.00	\$7	AI							\$1,346
OOCL	7%	8%	16 Days	\$62.00	\$7	AI							\$1,346

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 391\900

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	37%	42%	22 Days	\$54.50	\$140 ¹	\$190 ¹							\$1,393
Evergreen	17%	13%	24 Days	\$65.00	\$7	AI						18.144 KT	\$1,404
Mitsui OSK	15%	6%	22 Days	\$54.50	\$140 ¹	\$190 ¹							\$1,393
Sea-Land	6%	4%	27 Days	\$54.50	\$140 ¹	\$190 ¹							\$1,393
COSCO	5%	8%	21 Days ⁴	\$1,525 ¹	AI	AI							\$1,525
Yang Ming	4%	5%	21 Days	\$62.00	\$7	AI							\$1,346
Neptune	4%	4%	27 Days	\$54.50	\$140 ¹	\$190 ¹							\$1,393
Hyundai	4%	2%	19 Days	\$53.50	\$7	AI							\$1,180
OOCL	3%	4%	19 Days	\$54.50	\$140 ¹	\$190 ¹							\$1,393
NYK Line	3%	3%	30 Days	\$54.50	\$140 ¹	\$190 ¹							\$1,393

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 281\1,029

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Senator	23%	23%	24 Days	\$117.00	\$7	AI							\$2,418
Yang Ming	22%	14%	24 Days	\$96.00	\$7	AI							\$2,009
Evergreen	14%	14%	31 Days	\$97.00	\$7	AI							\$2,028
OOCL	11%	8%	22 Days ⁴	\$96.00	\$7	AI							\$2,009
Cho Yang	10%	6%	26 Days	\$111.00	\$7	AI							\$2,301
Sea-Land	6%	4%	26 Days	\$96.00	\$7	AI							\$2,009
Hyundai	5%	13%	27 Days	\$95.00	\$7	AI							\$1,989
Maersk	4%	3%	23 Days	\$96.00	\$7	AI							\$2,009
Hanjin	2%	5%	23 Days	\$96.00	\$7	AI						19.5 KT	\$2,009
Neptune	2%	3%	30 Days	\$96.00	\$7	AI							\$2,009

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 252\451

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	42%	31%	20 Days	\$67.00	\$7	AI	10%					18.144 KT	\$1,574
Senator	17%	19%	17 Days	\$72.00	\$7	AI	10%						\$1,681
Sea-Land	17%	18%	16 Days	\$66.00	\$7	AI	10%						\$1,552
Yang Ming	10%	20%	19 Days	\$66.00	\$7	AI	10%						\$1,552
OOCL	7%	7%	18 Days	\$66.00	\$7	AI	10%						\$1,552
Mitsui OSK	4%	4%	16 Days	\$66.00	\$7	AI	10%						\$1,552
Zim Line	2%	0%	26 Days	\$65.00	\$7	AI	10%						\$1,531
APL	1%	0%	16 Days	\$66.00	\$7	AI	10%						\$1,552

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 220\553

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	33%	29%	14 Days	\$40.00	\$7	\$26	42%						\$1,751
Maersk	15%	9%	11 Days	\$40.00	\$7	\$22	42%						\$1,673
APL	13%	6%	12 Days	\$40.00	\$7	\$22	42%						\$1,673
Mexican Line	12%	14%	12 Days	\$53.50	AI	AI	AI						\$1,043
NYK Line	9%	8%	13 Days	\$40.00	\$7	\$22	42%						\$1,673
Hanjin	6%	13%	16 Days	\$40.00	\$7	\$22	42%					19.5 KT	\$1,673
Sea-Land	4%	8%	11 Days	\$40.00	\$7	\$22	42%						\$1,673
Mitsui OSK	3%	5%	12 Days	\$40.00	\$7	\$22	42%						\$1,673
OOCL	2%	2%	12 Days	\$40.00	\$7	\$22	42%						\$1,673
K Line	2%	1%	13 Days	\$40.00	\$7	\$22	42%						\$1,673

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 196\362

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
MWL	88%	90%	21 Days ⁵	\$1,630 ¹	\$140 ¹	AI							\$1,770
Cho Yang	6%	3%	18 Days	\$126.00	\$7	AI							\$2,594
Senator	3%	2%	24 Days	\$126.00	\$7	AI							\$2,594
Evergreen	2%	1%	22 Days	\$108.00	\$7	AI						18.144 KT	\$2,243
Yang Ming	1%	1%	30 Days	\$107.00	\$7	AI							\$2,223

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 3\14

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	67%	14%	27 Days	\$123.00	\$7	AI						18.144 KT	\$2,535
Hyundai	33%	21%	21 Days	\$122.00	\$7	AI							\$2,516
Senator	0%	57%	24 Days	\$128.00	\$7	AI							\$2,633

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: March 1997

Month\Year: 166\480

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	33%	13%	16 Days	\$54.50	\$140 ¹	AI							\$1,203
Sea-Land	31%	21%	23 Days	\$54.50	\$140 ¹	AI							\$1,203
OOCL	15%	21%	16 Days	\$54.50	\$140 ¹	AI							\$1,203
COSCO	11%	6%	22 Days	\$1,525 ¹	AI	AI							\$1,525
APL	10%	6%	16 Days	\$54.50	\$140 ¹	AI							\$1,203
K Line	6%	2%	18 Days	\$54.50	\$140 ¹	AI							\$1,203
Evergreen	5%	3%	23 Days	\$65.00	\$7	AI							\$1,404
Hanjin	3%	4%	17 Days	\$54.50	\$140 ¹	AI						20 KT	\$1,203
Yang Ming	0%	3%	20 Days	\$62.00	\$7	AI							\$1,346

1 Rate is per container